
Manufacturing Extension Partnership

Presentation to the NIST Visiting Committee

Kevin Carr, Director

March 16, 2004



MEP Mission Statement

"To strengthen the global competitiveness of US-based manufacturing by providing information, decision support, and implementation assistance to smaller manufacturing firms in adopting new, more advanced manufacturing technologies, techniques, and business best practices."

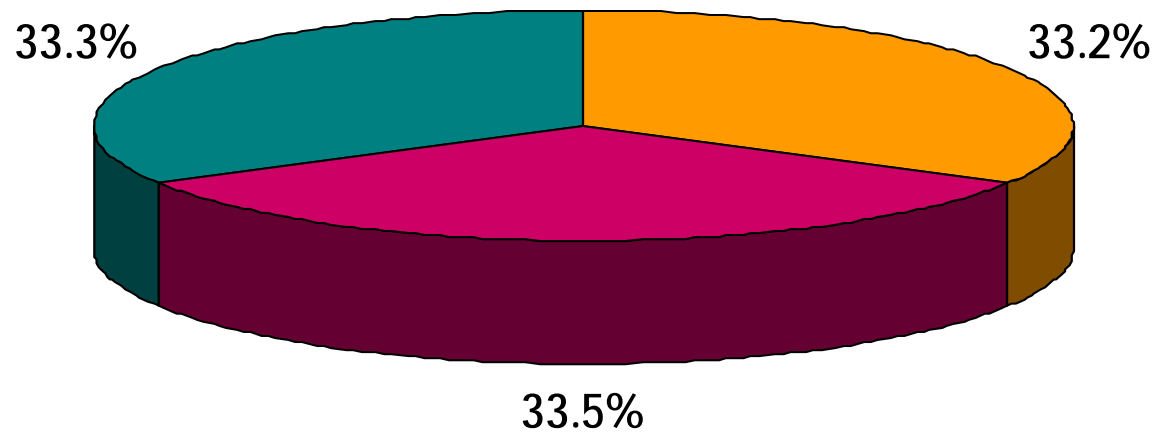
MEP History

- Congress created MEP through the Omnibus Trade and Competitiveness Act of 1988, Public Law 100-418
- Began serving clients in 1989 with three centers
- By 1996, MEP was nationwide with nearly 400 locations in all 50 states and Puerto Rico
- In 1998, Congress removed the Sunset Clause from the enabling legislation

MANUFACTURING EXTENSION PARTNERSHIP

MEP Depends on State and Client Contributions (for Fiscal Year 2003)

Total = \$278M approximately

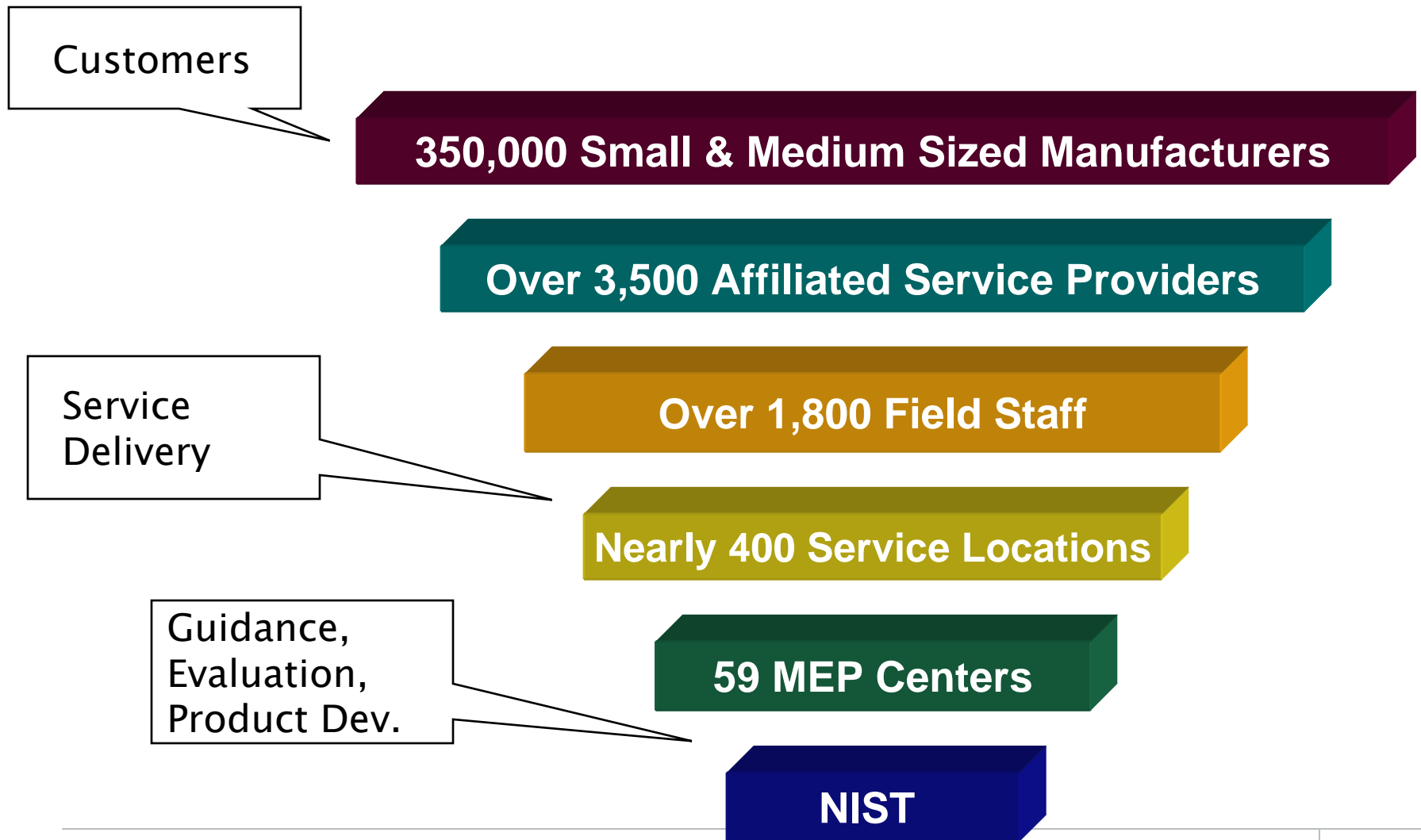


■ Fees for Services ■ State Match ■ Federal Investment

* Fiscal Year 2002 numbers were 27% Fees for Services, 33% State Match, and 40% Federal

MANUFACTURING EXTENSION PARTNERSHIP

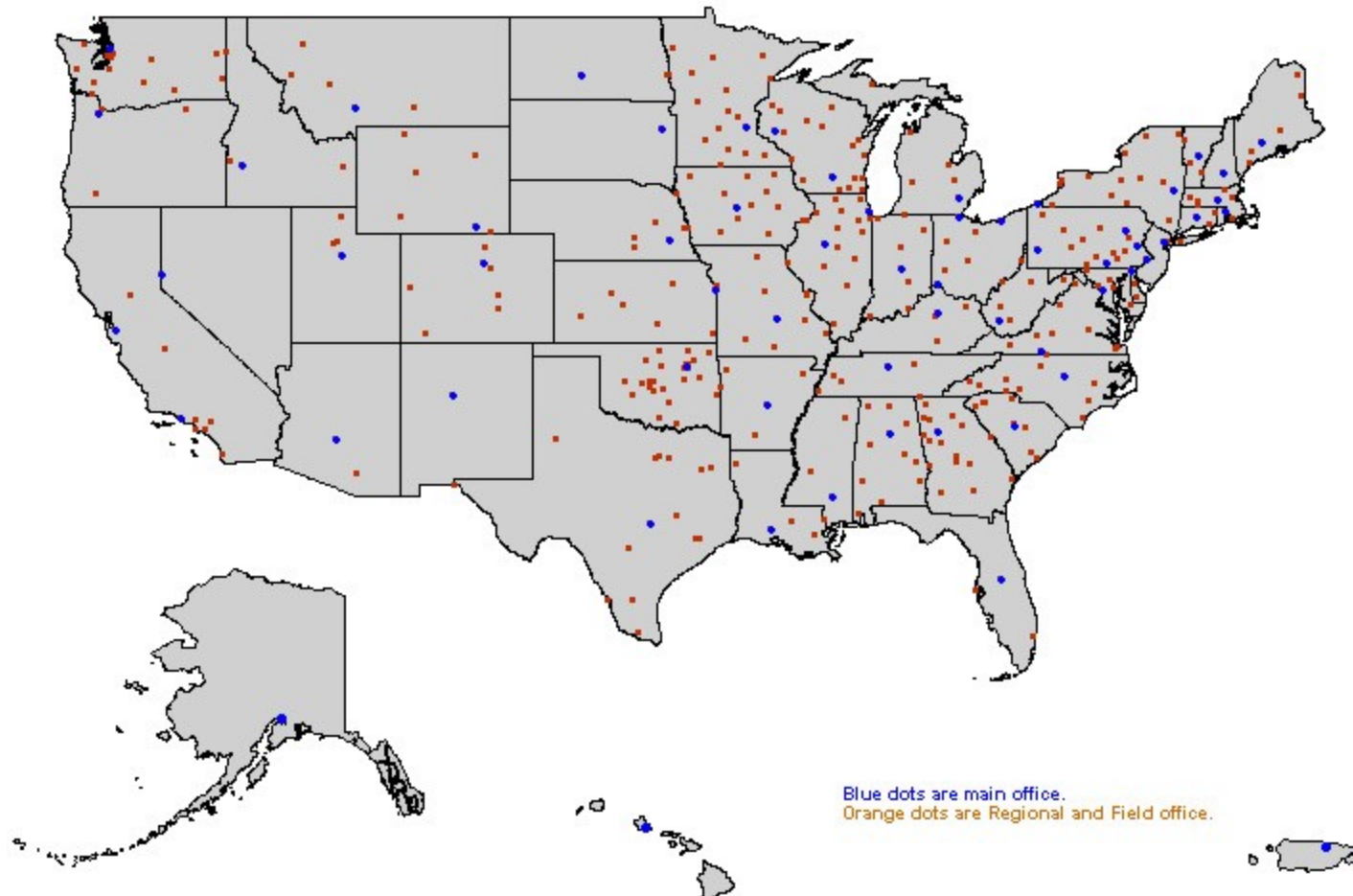
Building a National Program



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MANUFACTURING EXTENSION PARTNERSHIP

MEP Office Locations (as of January 2004)



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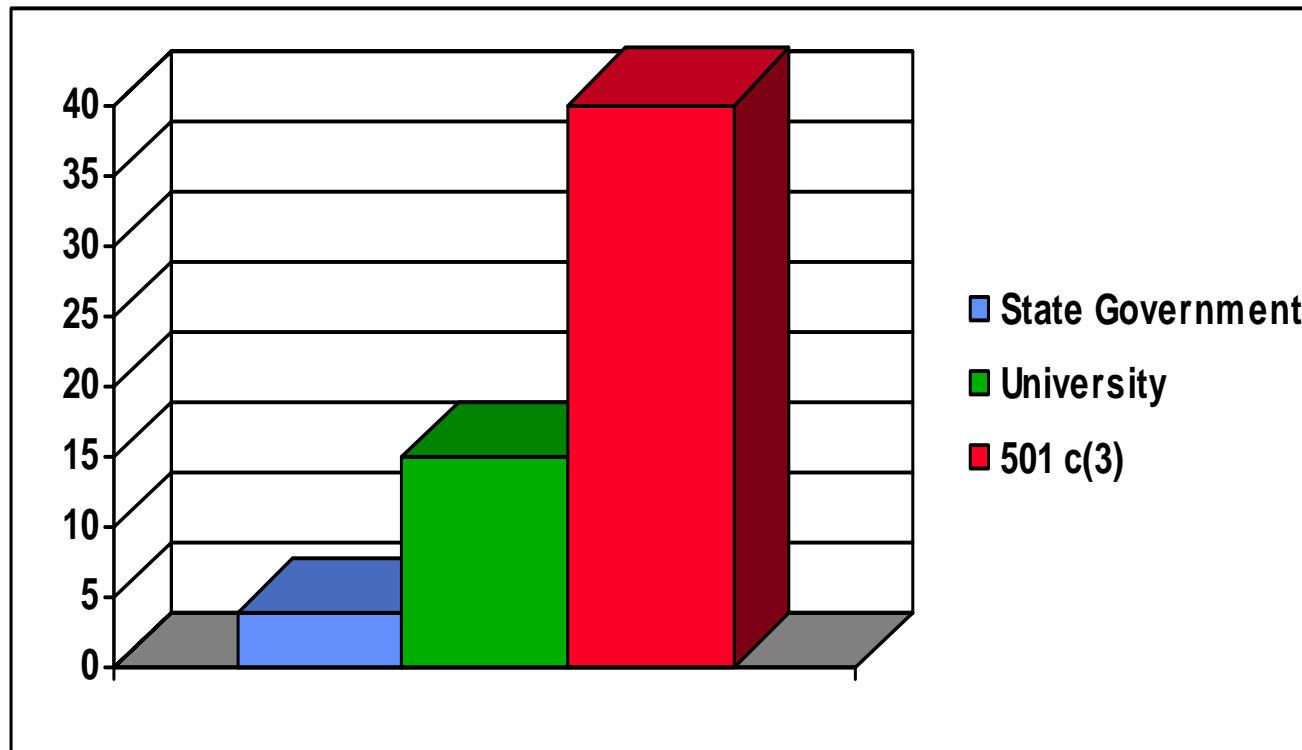
NIST MEP 

Center Structure

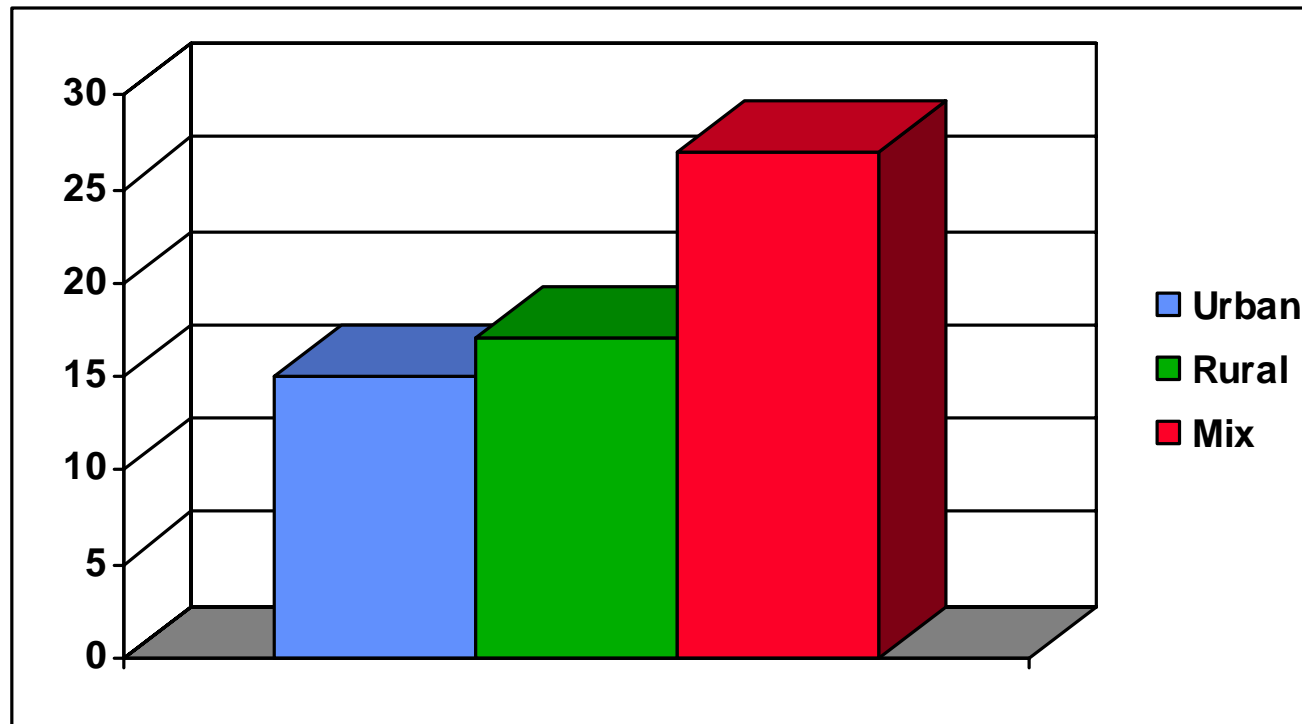
- Utilizes existing local resources to provide manufacturing extension services -- not constructing new buildings or starting completely new organizations
- Staff are employees of the Center and its partners -- not the Federal Government
- Structure varies
 - Single location
 - Principal organization and partner organizations
 - Central office with regional offices
 - Headquarters operation with multiple field offices

MANUFACTURING EXTENSION PARTNERSHIP

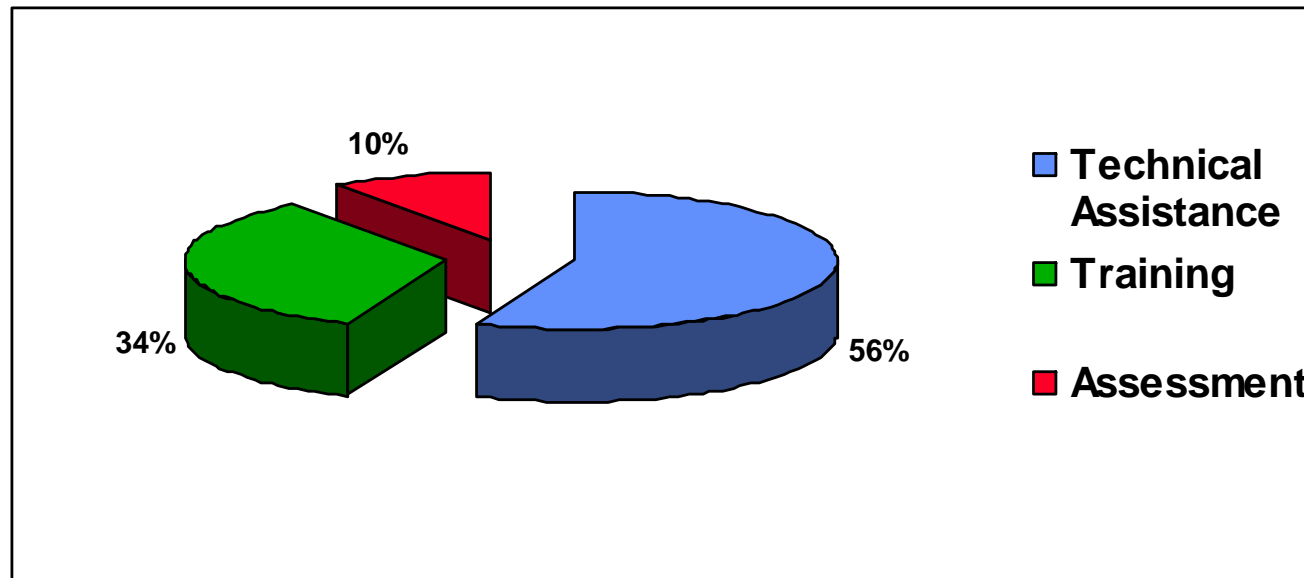
Number of Centers by Organizational Type (as of January 2004)



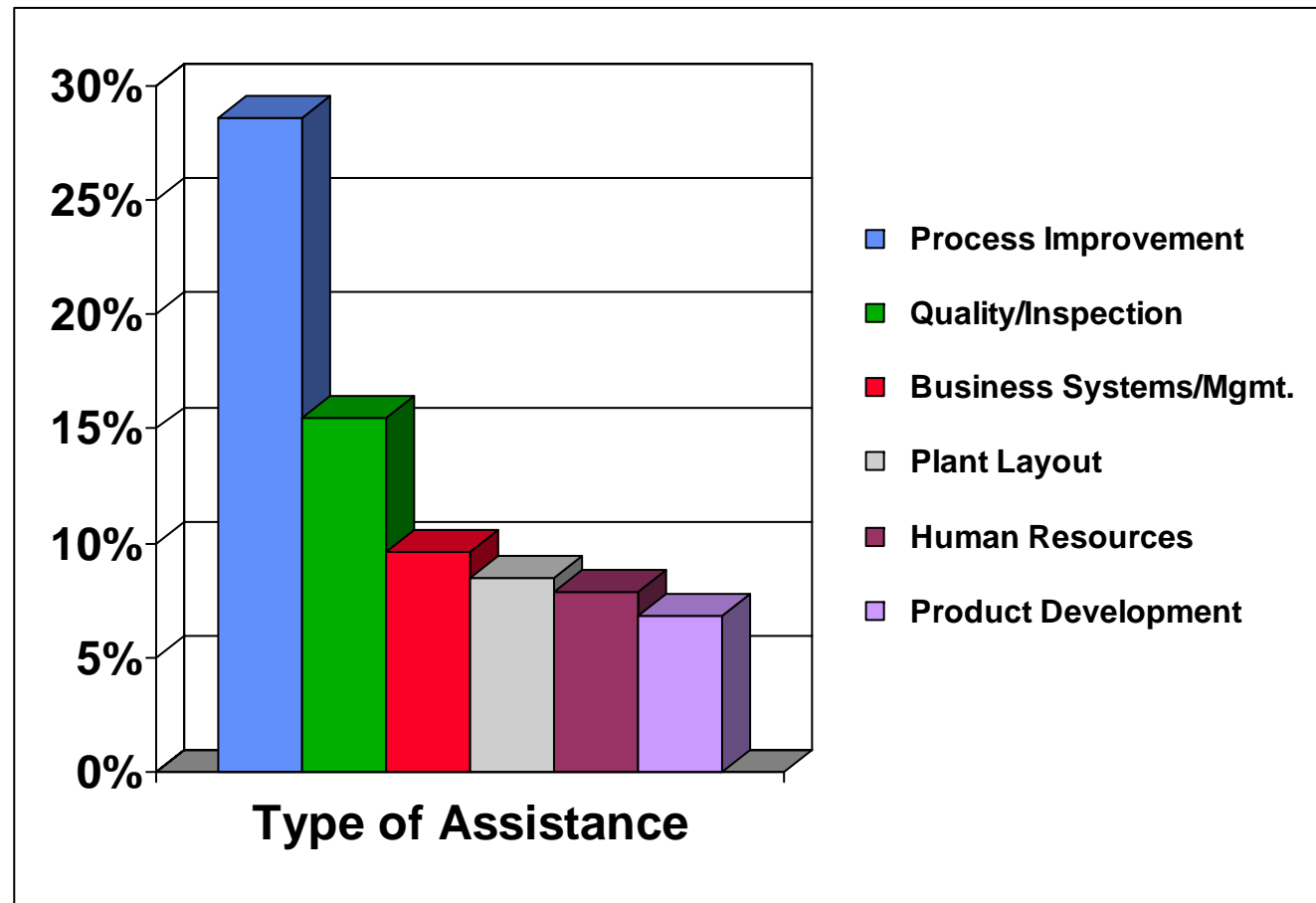
Service Area Characteristics (as of January 2004)



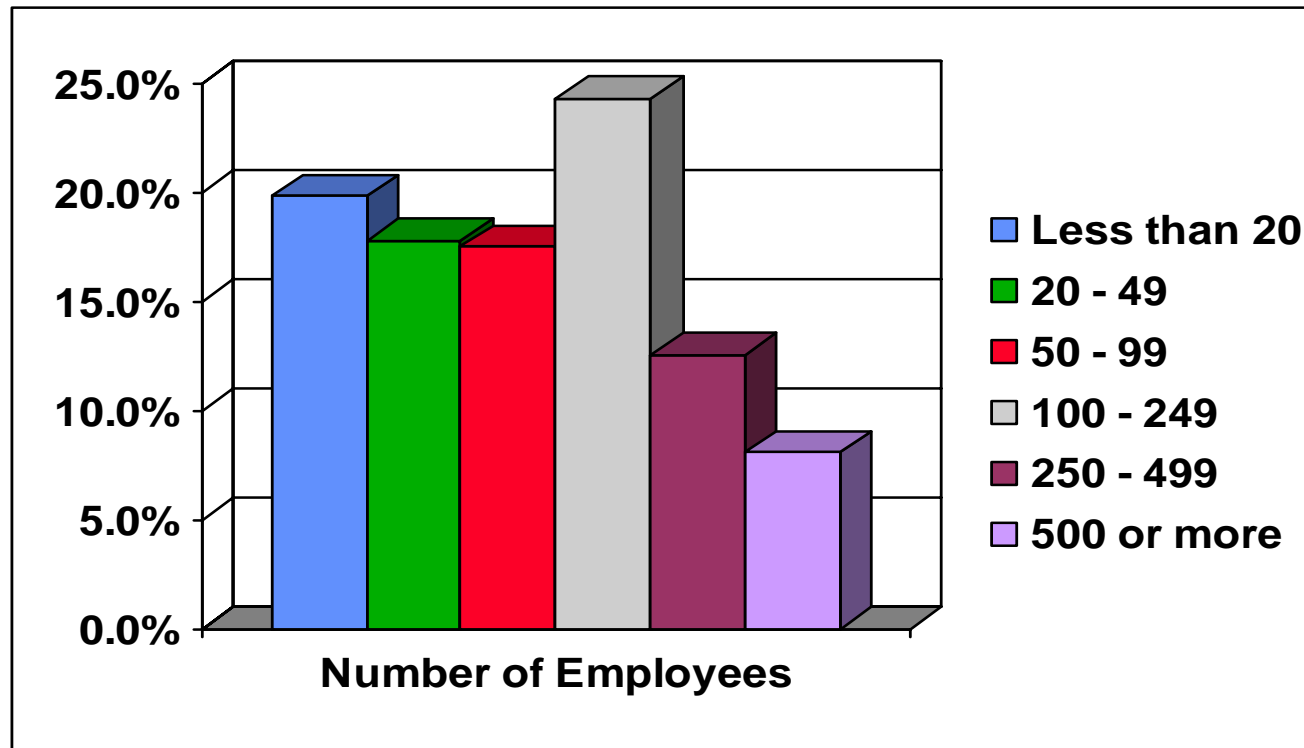
Service Characteristics (as of January 2004)



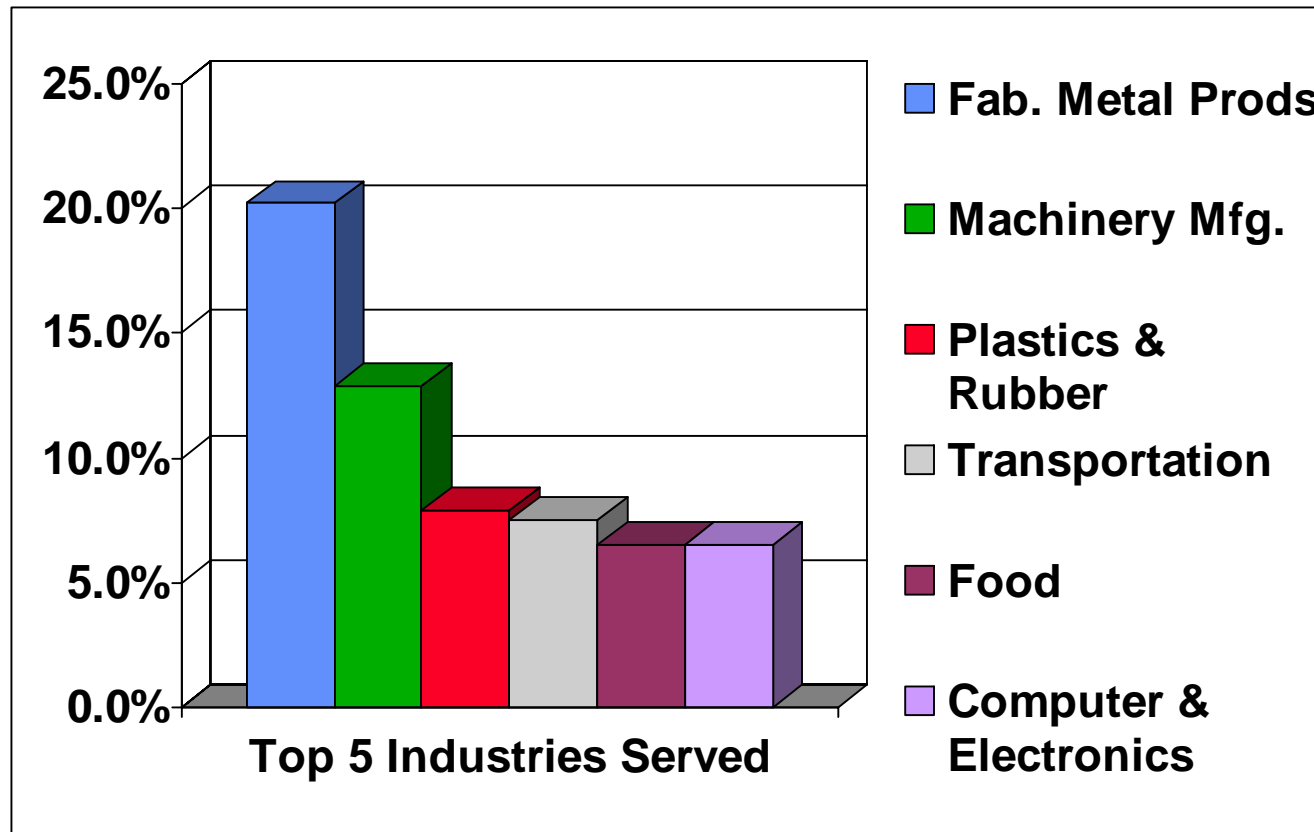
Service Characteristics by Type of Assistance (as of January 2004)



Distribution of Clients by Size (as of January 2004)

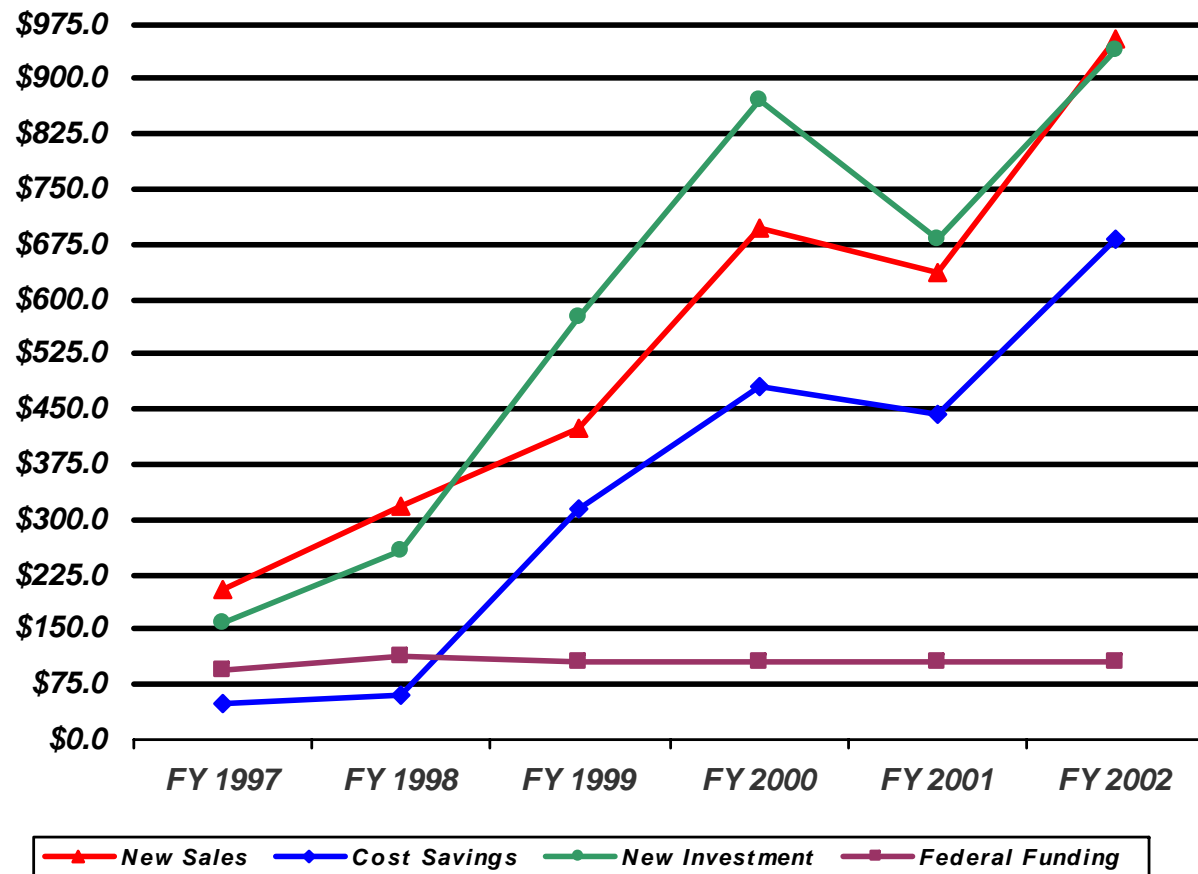


Top Industries Served (as of January 2004)



MANUFACTURING EXTENSION PARTNERSHIP

MEP Performance Continues to Increase While Federal Funding Remains Relatively Flat



FY2002 performance is based on a survey of 5,015 MEP clients out of 5,808 attempted.



MANUFACTURING EXTENSION PARTNERSHIP

Best Case Scenario of \$66M Funding Reduction (Client Level Impact)

Performance Measure	FY 02 MEP Impacts (actual)	Impacts at \$39.M (projected)	Net Reduction (projected)
Increased sales	\$900M	\$300M	\$600M
Retained sales	\$1.7B	\$566M	\$1.13B
New Investment	\$973M	\$324M	\$649M
Cost Savings	\$669M	\$223M	\$446M
Jobs	41,000	13,666	27,334

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Best Case Scenario of \$66M Funding Reduction (Center level Impact)

	FY03 MEP (approx.)	\$39.6M Level (projected)	Net Reduction (projected)
Center Employment	1800	600	1200
State/local Match	\$100M	\$33M	\$67M
Fees for Service	\$80	\$26M	\$54M